

California Alpine Club  
Board of Directors Meeting  
Treasurer's Report July 18, 2015

Financial Activity

Revenue from Operations

Fiscal year 2015 Q1 revenue was \$43K, \$1K higher compared than FY2014. Alpine Lodge was higher \$3K. Echo Lodge was lower (\$2K). CAC was higher by \$2K due to higher donations \$10K and lower dues collections (\$8K).

Expenses

Operating expenses were higher by \$1K from last year at \$35K. Insurance premiums paid in Q1 were \$17K, nearly 50% of the total.

Budgets

The Q1 financial reports include the FY 2015 budget. The budgets are very close to the FY2014 results, which were very good.

7/18/2015 Amounts in \$	FY 2014 Actual	FY 2015 Budget	Delta
Alpine	53,696	53,600	(96)
Echo	68,614	68,900	286
CAC	58,325	57,800	(525)
<b>Total Revenue</b>	<b>180,635</b>	<b>180,300</b>	<b>(335)</b>
Expenses	118,546	114,377	(4,169)
Interest Income	1,777	2,100	323
<b>Operating Income</b>	<b>62,089</b>	<b>65,923</b>	<b>3,834</b>
Echo	44,407	19,700	(24,707)
Alpine	951	21,000	20,049
<b>Improvements</b>	<b>45,358</b>	<b>40,700</b>	<b>(4,658)</b>
<b>Net Income</b>	<b>18,508</b>	<b>27,323</b>	<b>8,815</b>
<b>Cash Balances</b>	<b>317,233</b>	<b>343,736</b>	<b>26,503</b>

**California Alpine Club Annual Membership Meeting**  
**April, 25 2015 3:00 PM**  
**Alpine Lodge**

President Jim Nixon called the meeting to order at approximately 3 pm.

Members Present: Jim Nixon, Ann Meneguzzi, Helena Troy, Gene Kendrick, Mark Shapiro, Jay Gustafson, Graham Forder, Doug Evans, Margy Eller, Carroll Pearson, Mary Larkin-Berlinski, Russ Toran, Arlin Weinberger, Tom Coleman, Jan McCulloch, Nuala Caulfield, Bob Hanson, Edie Nelson, Melba Kendrick, Kenneth Judy, Susan McCartney, Tim Warden, Susette Stickel-Rufer, Mike Noel, Mayme Harris, Adam Wisnewski, Scott Foster, Janet Dykema, Lynda Dicus, James Hogan, Dorothy Mauer, Howard Ortman

Quorum: President Nixon ascertained that a quorum was present.

Agenda accepted

**Action Item**

Approval of Minutes from January 25 Quarterly Meeting - approved

**Informational Items:**

Acknowledge the service of members serving in leadership positions during 2014/15 – Jim Nixon

***Departing Board Members***

**John Hannum, Doug Evans, Graham Forder, Gene Kendrick and Helena Troy\*\*\***

**Margy Eller** (returning as an Officer—Secretary)

***New Board Members***

***Mark Sapiro***

***Jay Gustafson***---vice president

**Returning Board:**

**Jim Nixon, Bill Mayers, Ann Meneguzzi, Torie Beedle, Margy Eller, Mark Sapiro and Helena Troy\*\*\*,**

***Departing Trustees***

***Edie Nelson, Dan Larson, Russ Toran and Jay Gustafson*** (Alpine)—***Diane Ryan and Kurt Eichstaedt*** (Echo)

***New Trustees***

**Barbara Hills, Tom Coleman, Howard Ortman** (Alpine) **Nick Gregoratos and Richard Thornton**

New Members:

**Adrian Bica,** Sponsors---Jay Gustafson and Dan Schwartz  
**Barbara Johnson** Sponsors---Mary Cahill and Dianna Klemmick

**New Committee Chair**—Youth Activities Committee—**Camille Smith-Ballon**

Returning Standing Committees: **Bev Leve, Carroll Pearson, Susan Patrick, Bill Mayers**

Returning Standing Appointments: **Valerie Nelson, Pauline MacDonald, Jana Shober, Nuala Caulfield and Susan McCarthy**

**Reports:**

CAC Foundation---Arlin Weinberger -  
Echo Lodge—Mary Larkin Belinski -  
Alpine Lodge—Jay Gustafson  
CAC Registrar— Jim Nixon for Torie Beedle  
CAC Treasurer—Carroll Pearson for Bill Mayers  
Event Committee—Carroll Pearson  
Finance Committee- Carroll Pearson  
Website Committee – Margy Eller  
Travel trips – Bob Hanson

\*\*\* Until a replacement is found

Next Board of Directors meeting Saturday, May 16 2:00 at Alpine

Next Quarterly Meeting Saturday, July 18 3:00 PM-Alpine Lodge

Adjourned at 4:30

I certify that this is a true copy of the minutes of the April 25, 2015 Annual Meeting of the California Alpine Club.

Respectfully submitted:



Margy Eller, CAC Secretary

Website Committee Report  
BoD Meeting July 18, 2015

301 registered members as of 7/18/2015.

Invoice from Mary Wisnewski:

Period of time July 2014 – June 2015

181.5 hours @ \$40/hour	7,260
Site Hosting services	118.93
Domain Name	<u>44.97</u>
	<b>\$7,423.90</b>

Significant hours were spent training our volunteers to support the website.

The ongoing maintenance estimate is 10 hours or less per month.

Mary Wisnewski, our webmaster, has requested an increase in her hourly rate to \$45.

Mary will submit monthly hourly detail and quarterly invoices in the future.

**Request motion:**

To authorize payment of \$7432.90 to Mary Wisnewski and to accept her new rate of \$45 per hour for services.

**Website Committee:** Margy Eller, Carroll Pearson, Helena Troy, Holly White-Wolfe

California Alpine Club  
Quarterly Membership Meeting  
Alpine Lodge  
Saturday, July 18, 2015, 3:00 pm

Call to Order  
Establish a Quorum  
Recognition of Request to Add Item(s) to Agenda

Accept Agenda  
Approval of Minutes from April 25, 2015

#### Reports/Discussion/Voting

Treasurer's Report-Bill Mayers  
Dues Distribution/***Action to be at Sept. Meeting*** —Bill Mayers  
Finance Committee Report-Carroll Pearson  
Registrar's Report-Torie Beedle  
Alpine Lodge Report—Tom Coleman  
Echo Lodge Report—Bob Henry

Next Membership Meeting Saturday October 17, 3:00 pm

Barb Hills is running the Alpine work party, and bringing lunch for all volunteers. It looks like we'll have @ 15 to 17 volunteers.

Barb and her husband John and I are staying over Friday evening, so we're prepared for folks and jobs to do on Saturday. It will be the first time for the three of us staying there.

I'm submitting the Alpine budget, sent to me by Michael Vaggione.

Jay and a new member ( I'll find his name) did a great job fixing the Alpine BBQ in time for the 4th of July event at Alpine. Thank you!

An article will be in the next Trails for both the June work party, and the July work party.

Bob Henry does metal welding projects, and is very good at them. He's going to look at the Tam building rail issue, and we're going to come up with drawings and formulate a plan to get permits and then do the work. I'll be having more discussions with Bob, and will keep the Board apprised of progress. On the same subject, the walkways into-out of the Tam building need retaining walls built to keep them from 'sluffing' away. I will ask our member who is an engineer to draw up some specs, and get permits for this work. As long as it isn't too complicated, I believe the work can be done with member volunteers.

Edie Nelson has decided not to be a trustee at Alpine any more. We have 3 trustees now and are actively searching for 2 more.

**CALIFORNIA ALPINE CLUB**
**Consolidated**
**INCOME STATEMENT**

 Current Quarter: **1** ← Enter Current Quarter on each sheet

Account	TOTAL	Qtr Ended	Qtr Ended	Qtr Ended	Qtr Ended	TOTAL	Budget	Actual vs.	Actual vs.	Current Yr	Current Yr
Number	FYE 3/31/15	6/30/2015	9/30/2015	12/31/2015	3/31/2016	FYE 3/31/16	FYE 3/31/16	Budget (\$)	Budget (%)	vs. LY (\$)	vs. LY (%)
<b>INCOME from Operations</b>											
<b>Alpine Lodge - Operations - Total</b>	<b>53,696</b>	<b>8,002</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8,002</b>	<b>53,600</b>	<b>-45,599</b>	<b>15%</b>	<b>-45,695</b>	<b>15%</b>
Events at Alpine - Gross	14,323	2,802	0	0	0	2,802	14,000	-11,198	20%	-11,521	20%
Donations	426	349	0	0	0	349	500	-151	70%	-77	82%
Tam Bldg Apt Rental	0	0	0	0	0	0	0	0		0	
Accommodations Outside	23,114	248	0	0	0	248	23,000	-22,752	1%	-22,866	1%
Accommodations Members	13,306	1,595	0	0	0	1,595	13,500	-11,905	12%	-11,711	12%
Miscellaneous Income	1,265	627	0	0	0	627	1,300	-673	48%	-638	50%
Associate Member Fees	1,262	2,381	0	0	0	2,381	1,300	1,081	183%	1,119	189%
	0	0	0	0	0	0	0	0		0	
	0	0	0	0	0	0	0	0		0	
<b>Echo Lodge - Operations - Total</b>	<b>68,614</b>	<b>6,842</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6,842</b>	<b>68,900</b>	<b>-62,058</b>	<b>10%</b>	<b>-61,772</b>	<b>10%</b>
Lodging Revenue	14,556	1,616	0	0	0	1,616	18,000	-16,384	9%	-12,940	11%
Meals Revenue	32,290	1,613	0	0	0	1,613	35,000	-33,387	5%	-30,677	5%
Private Events - Members	12,252	2,248	0	0	0	2,248	8,000	-5,752	28%	-10,004	18%
Private Events - Outside	0	500	0	0	0	500	0	500		500	
Associate Member Dues	8,040	1,010	0	0	0	1,010	6,400	-5,390	16%	-7,030	13%
Lodge Deposit Forfeits	330	-316	0	0	0	-316	750	-1,066	-42%	-646	-96%
Donations	1,142	169	0	0	0	169	750	-581	22%	-973	15%
Miscellaneous Income	4	2	0	0	0	2	0	2		-2	50%
	0	0	0	0	0	0	0	0		0	
	0	0	0	0	0	0	0	0		0	
	0	0	0	0	0	0	0	0		0	
<b>CAC - Operations - Total</b>	<b>58,325</b>	<b>28,210</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>28,210</b>	<b>57,800</b>	<b>-29,590</b>	<b>49%</b>	<b>-30,115</b>	<b>48%</b>
Member Entrance Fees	730	0	0	0	0	0	700	-700	0%	-730	0%
General Membership Dues	50,645	17,625	0	0	0	17,625	45,000	-27,375	39%	-33,020	35%
Associate Member Dues	0	0	0	0	0	0	0	0		0	
Donations	6,790	10,585	0	0	0	10,585	12,000	-1,415	88%	3,795	156%
Member Assessment	0	0	0	0	0	0	0	0		0	
Miscellaneous Income	160	0	0	0	0	0	100	-100	0%	-160	0%
	0	0	0	0	0	0	0	0		0	
	0	0	0	0	0	0	0	0		0	
	0	0	0	0	0	0	0	0		0	
<b>TOTAL INCOME from Operations</b>	<b>180,635</b>	<b>43,054</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>43,054</b>	<b>180,300</b>	<b>-137,246</b>	<b>24%</b>	<b>-137,581</b>	<b>24%</b>
<b>OPERATING EXPENSES:</b>											
Cost of Events - Alpine Lodge	4,963	1,563	0	0	0	1,563	5,000	-3,437	31%	-3,400	31%
Cost of Meals - Echo Lodge	17,868	1,682	0	0	0	1,682	19,600	-17,918	9%	-16,186	9%
CAC Funded Activities	1,292	0	0	0	0	0	1,000	-1,000	0%	-1,292	0%
Repairs & Maintenance	8,264	4,578	0	0	0	4,578	6,943	-2,365	66%	-3,686	55%
Utilities	26,128	3,477	0	0	0	3,477	20,167	-16,690	17%	-22,651	13%
Supplies	7,219	1,939	0	0	0	1,939	7,790	-5,851	25%	-5,280	27%
Insurance	16,250	17,413	0	0	0	17,413	16,848	565	103%	1,163	107%
Septic Tank	2,990	0	0	0	0	0	2,700	-2,700	0%	-2,990	0%
Garbage Service	3,897	991	0	0	0	991	3,950	-2,959	25%	-2,906	25%
Cleaning & Laundry	340	71	0	0	0	71	414	-344	17%	-270	21%
Work Parties	4,724	1,322	0	0	0	1,322	3,961	-2,639	33%	-3,402	28%
Host Training	1,969	399	0	0	0	399	1,718	-1,319	23%	-1,570	20%
Trail Clearing	306	0	0	0	0	0	350	-350	0%	-306	0%

**CALIFORNIA ALPINE CLUB**
**Consolidated**
**INCOME STATEMENT**

 Current Quarter: **1** ← Enter Current Quarter on each sheet

Account	TOTAL	Qtr Ended	Qtr Ended	Qtr Ended	Qtr Ended	TOTAL	Budget	Actual vs.	Actual vs.	Current Yr	Current Yr
Number	FYE 3/31/15	6/30/2015	9/30/2015	12/31/2015	3/31/2016	FYE 3/31/16	FYE 3/31/16	Budget (\$)	Budget (%)	vs. LY (\$)	vs. LY (%)
Equipment Rental	8260a 354	0	0	0	0	0	385	-385	0%	-354	0%
Property Tax	8231 6,165	0	0	0	0	0	6,300	-6,300	0%	-6,165	0%
Federal Income Tax	322	0	0	0	0	0	1,000	-1,000	0%	-322	0%
CA Franchise Tax	104	50	0	0	0	50	600	-550	8%	-54	48%
Federal Land Use Fees	8232 2,414	0	0	0	0	0	2,425	-2,425	0%	-2,414	0%
Accounting Fees	925	0	0	0	0	0	1,000	-1,000	0%	-925	0%
Dues Expense	0	110	0	0	0	110	100	10	110%	110	0%
Office Exp & Postage	1,500	420	0	0	0	420	1,322	-902	32%	-1,080	28%
Publications - Printing	6,299	0	0	0	0	0	7,000	-7,000	0%	-6,299	0%
Publications - Mailing Service	2,950	1,217	0	0	0	1,217	3,000	-1,783	41%	-1,733	41%
Centennial	0	0	0	0	0	0	0	0	0%	0	0%
Miscellaneous Exp	8111e 1,302	0	0	0	0	0	804	-804	0%	-1,302	0%
	0	0	0	0	0	0	0	0	0%	0	0%
	0	0	0	0	0	0	0	0	0%	0	0%
<b>TOTAL OPERATING EXPENSE</b>	<b>118,546</b>	<b>35,233</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>35,233</b>	<b>114,377</b>	<b>-79,145</b>	<b>31%</b>	<b>-83,313</b>	<b>30%</b>
<b>NET OPERATING INCOME</b>	<b>62,090</b>	<b>7,821</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7,821</b>	<b>65,923</b>	<b>-58,102</b>	<b>12%</b>	<b>-54,269</b>	<b>13%</b>
<b>OTHER INCOME</b>	<b>1,777</b>	<b>405</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>405</b>	<b>2,100</b>	<b>-1,695</b>	<b>19%</b>	<b>-1,372</b>	<b>23%</b>
Dividend Income	0	0	0	0	0	0	0	0	0%	0	0%
American Century	1,698	390	0	0	0	390	2,000	-1,610	19%	-1,308	23%
Interest Received	5310 80	15	0	0	0	15	100	-85	15%	-64	19%
	0	0	0	0	0	0	0	0	0%	0	0%
<b>OTHER EXPENSE</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>
<b>NET INCOME (LOSS)</b>	<b>63,867</b>	<b>8,226</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8,226</b>	<b>68,023</b>	<b>-59,797</b>	<b>12%</b>	<b>-55,641</b>	<b>13%</b>
<b>IMPROVEMENTS:</b>											
Echo Summit Lodge	44,407	0	0	0	0	0	19,700	-19,700	0%	-44,407	0%
Alpine Lodge	951	789	0	0	0	789	21,000	-20,211	4%	-162	83%
<b>TOTAL IMPROVEMENTS</b>	<b>45,359</b>	<b>789</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>789</b>	<b>40,700</b>	<b>-39,911</b>	<b>2%</b>	<b>-44,570</b>	<b>2%</b>
<b>TOTAL INCOME (LOSS)</b>	<b>18,508</b>	<b>7,437</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7,437</b>	<b>27,323</b>	<b>-19,886</b>	<b>27%</b>	<b>-11,071</b>	<b>40%</b>
<b>TRANSFERS IN/(OUT)</b>											
Total Transfers	0	0	0	0	0	0	0	0	0%	0	0%
<b>EXPENSE DETAIL:</b>											
<b>Improvements</b>											
<b>TOTAL Improvements</b>	<b>45,359</b>	<b>789</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>789</b>	<b>40,700</b>	<b>0</b>	<b>2%</b>	<b>0</b>	<b>2%</b>
<b>Insurance</b>											
Commercial	13,180	13,680	0	0	0	13,680	13,115	565	104%	500	104%
D&O Liability	1,100	1,100	0	0	0	1,100	1,100	0	100%	0	100%
Member Accident	367	987	0	0	0	987	987	0	100%	620	269%
Umbrella Liability	1,603	1,646	0	0	0	1,646	1,646	0	100%	43	103%
<b>TOTAL Insurance</b>	<b>8520 16,250</b>	<b>17,413</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>17,413</b>	<b>16,848</b>	<b>565</b>	<b>103%</b>	<b>1,163</b>	<b>107%</b>



**CALIFORNIA ALPINE CLUB**
**Consolidated**
**INCOME STATEMENT**

 Current Quarter: **1** ← Enter Current Quarter on each sheet

	Account Number	TOTAL FYE 3/31/15	Qtr Ended 6/30/2015	Qtr Ended 9/30/2015	Qtr Ended 12/31/2015	Qtr Ended 3/31/2016	TOTAL FYE 3/31/16	Budget FYE 3/31/16	Actual vs. Budget (\$)	Actual vs. Budget (%)	Current Yr vs. LY (\$)	Current Yr vs. LY (%)
<b>Utilities</b>												
	Internet/Web/Telephone	8130 15,804	866	0	0	0	866	11,523	-10,657	8%	-14,938	5%
	Electricity	8221 5,561	1,618	0	0	0	1,618	5,662	-4,044	29%	-3,943	29%
	Propane	8223 4,021	737	0	0	0	737	4,135	-3,398	18%	-3,284	18%
	Heat	0	0	0	0	0	0	0	0		0	
									0		0	
	<b>TOTAL Utilities</b>	<b>26,128</b>	<b>3,477</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3,477</b>	<b>22,367</b>	<b>-18,099</b>	<b>16%</b>	<b>-22,165</b>	<b>13%</b>
<b>Supplies</b>												
	Pantry Food	8112a 1,626	320	0	0	0	320	1,911	-1,591	17%	-1,306	20%
	Housekeeping	8113b 2,396	788	0	0	0	788	2,726	-1,938	29%	-1,608	33%
	Kitchen	8113a 995	699	0	0	0	699	1,128	-429	62%	-296	70%
	First Aid	8113c 148	0	0	0	0	0	150	-150	0%	-148	0%
	Other	1,104	132	0	0	0	132	975	-843	14%	-972	12%
	Wood	950	0	0	0	0	0	900	-900		-950	
	<b>TOTAL Supplies</b>	<b>7,219</b>	<b>1,939</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,939</b>	<b>7,790</b>	<b>-5,851</b>	<b>25%</b>	<b>-5,280</b>	<b>27%</b>
<b>Office Expense</b>												
	Bank Charges	8111a 27	3	0	0	0	3	75	-72	4%	-24	11%
	Office Supplies & Postage	8111b,c 828	279	0	0	0	279	675	-396	41%	-549	34%
	Printing/Copying	8111d 230	96	0	0	0	96	182	-86	53%	-134	42%
	P.O. Box	266	0	0	0	0	0	250	-250	0%	-266	0%
	Other	149	42	0	0	0	42	140	-98	30%	-107	28%
	<b>TOTAL Office Expense</b>	<b>1,500</b>	<b>420</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>420</b>	<b>1,322</b>	<b>-902</b>	<b>32%</b>	<b>-1,080</b>	<b>28%</b>

**Notes:**

- 1 Entries are required for Improvements detail but optional for Expense detail; if no Expense detail is desired, simply enter the total in a single account for that Expense.
- 2 Budget data is required only for Totals items and optional for individual line items.
- 3 Total Transfers should be zero at the Consolidated level.
- 4 Improvement descriptions will be relevant only at the individual entity level; Consolidated level can sum Total only.

## ECHO SUMMIT LODGE REPORT

### CAC BOARD OF DIRECTORS' MEETING (QTR) – July 18, 2015

- Host Training was held May 15-17, 2015, for 23 experienced and potential hosts. See article in July/August Trails. Fall Host Training will be Nov 7-9.
- Spring Work Party was May 28-31<sup>st</sup>. New lights were installed in the great room and 1st floor dorm, the shed portico was completed and permit signed off, kitchen fire suppression system inspected and approved, basement cleaned out, and many more projects in addition to the semi-annual maintenance tasks. Fall Work Party is scheduled for Sept 24-27.
- The summer calendar is quite full. Only 1 mid-week in August open plus week before and Labor Day weekend. We hope CAC members and guests will enjoy some quality time with summer activities at ESL. All Fall weekends are scheduled with activities except Oct 30-Nov 1.
- Trustees have agreed to move forward with replacing the old Wolf stove, which has required a lot of repairs over the past few years. Member Rick Jacobson has provided an estimate for a commercial Southbend stove for \$5K. He will be able to deliver and install. Details still to be worked out.
- The next Echo Trustee Meeting will be Tuesday, July 28, 2015, 5:30 pm, by teleconference.

# **Finance Committee Report**

## **BoD Meeting July 18, 2015**

### **Financial Activity**

Bill Mayers, prepared a comprehensive Treasurer's report in addition to the Consolidated financial report for the first quarter.

### **Financial Health**

Financials continue to be stable.

Reminder for lodge treasurers: Backup data (host summary reports) must be maintained to support member income.

### **Future Actions Items for Finance Committee**

1. Review 1st quarter consolidated financial report.
2. UBI will be reported for 2<sup>nd</sup> quarter.

**Submitted by Finance Committee:**

**John Lillich, Carroll Pearson, Cindy Toran, Mike Vaggione, Bill Mayers, Jay Gustafson, Richard Thornton, and Carl Duisberg**