

**MINUTES
CALIFORNIA ALPINE CLUB
BOARD OF DIRECTORS MEETING
July 21, 2013**

Graham Forder presided, and called the meeting to order at 2:00 pm.

Board Members Present: Gene Kendrick, Graham Forder, Bill Mayers, Helena Troy, Torie Beedle, Anne Meneguzzi, and Douglas Evans.

Members Present: Edie Nelson, Jay Gustafson, Mary Cosgrove.

Call for a Quorum: The president ascertained a quorum was present at 2:23, and all actions were approved after then.

Approval and Acceptance of Agenda: The agenda was accepted, with no additions.

Approval of Minutes of Last Board Meeting: Minutes of the telephonic Board of Directors Meeting of June 15, 2013 were accepted and approved (with one correction).

Acceptance of New Members: Upon motion duly made and seconded, the Board approved admission of the following new members:

Malcolm Russell
Sponsors: Russ Toran and Dan Larson

Laurie Mann
Sponsors: Ramona Griffith Crosby and Bev Leve

Informational Items:

Resolution 6B—Bill Mayers presents issue regarding fee use for Alpine Lodge. Will come back with final proposal in Sept.

Social Events - Graham Forder led a brief discussion regarding Board member responsibility to help facilitate social events. There are 10 applicable social events on the calendar. Helena will help coordinate.

Alpine Lodge Bookkeeper - Bill Mayers presented the issue of the need for a new bookkeeper for Alpine Lodge. No resolution was made.

Website Progress - Douglas Evans reviewed the current status of development of a new CAC website.

Website Security - deferred to next meeting.

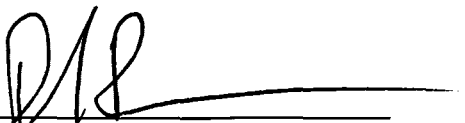
Federation of Outdoor Clubs Seminar (Sept. 13-15): Upon motion duly made and seconded, the Board approved, the Board establish as policy that the Club will reimburse registration fees plus 2 nights lodging, up to \$300 total per person, for up to two participants.

Reports: All reports were deferred to the Quarterly Membership Meeting, immediately following this Board meeting.

Graham Forder adjourned the meeting at 3:00 pm.

I certify that this is a true copy of the Minutes of the July 21, 2013 meeting of the Board of Directors of the California Alpine Club.

Respectfully submitted:



Douglas Evans, Secretary

CAC Board Meeting Agenda,

July 21, 2013 2:00 PM

Alpine Lodge

Call to Order

Establish a Quorum

Accept Agenda

Action Item

1. Acceptance of the minutes of the June 15 Meeting
2. Additional action items

New Members

Malcolm Russell

Sponsors: Russ Toran and Dan Larson

Laurie Mann

Sponsors: Ramona Griffith Crosby and Bev Leve

Informational Items:

Resolution 6B—Bill Mayers

10 Social Events (Accept Responsibility)

Alpine Lodge Bookkeeper—Bill Mayers

Website Progress—Doug Evans

Website Security--All

Compensation regarding attendance at Federation of Outdoor Clubs Seminar on September 13-15--all

Reports: Continue all reports to Membership Meeting

Treasurer—Bill Mayers

Echo Lodge—Edie Nelson

Alpine Lodge—Jay Gustafson

Finance Committee—Bill Mayers

Next Meeting Saturday, September 21, 2:00 PM

Resolution 6-B – Use Fee for Alpine Lodge (Replacement of Resolution 6-A, dated February 19, 2011)

Board of Directors Meeting, September 21, 2013

Whereas:

- a. CAC has established Lodges and allocated funds to them on an annual basis limited by the concept that the Lodges would be essentially self sustaining and not dependent on CAC dues for operations and maintenance, except as specified in the by-laws.
- b. And that the majority of the CAC administrative and social activities occur at Alpine Lodge. The following rationale for a Use Fee to Alpine Lodge from CAC is presented:
 1. Alpine Lodge is the CAC central meeting place for CAC members.
 2. Alpine Lodge receives no revenue from casual membership use of the lodge, e.g., Sunday hiking.
 3. CAC schedules and commits to 10 events per year. These events are as follows:
 1. New Year's Day Soup and Salad Supper
 2. January, July, and October Quarterly Meeting Dinners
 3. April Annual Meeting and Awards Dinner
 4. March St. Patrick's Day Dinner
 5. July 4th BBQ
 6. Thanksgiving Day Dinner
 7. December Holiday Party
 4. Assuming an average of 25 people per day use of the Alpine Lodge, then a loss of income per day when Alpine Lodge must be available for CAC members would be calculated based on the rates published in the CAC Reference Information (Green Sheets). If CAC events are cancelled, then the day shall be counted as a lost income day for Alpine Lodge. Sunday hiking shall also be counted for those Sundays that Alpine Lodge does not receive income from CAC events.

Resolved:

Based on actual data from Alpine Lodge for the prior year, the Use Fee shall be based on the number of Sundays and CAC events days for which Alpine Lodge receives no significant income from the use by CAC Members. The number of days will be counted from the Events Report that is part of the Alpine Trustee year-end financial reports. Additionally, a count of the days when CAC schedules an event and then the event is canceled shall be calculated from the Events Report.

The calculation of the Use Fee and transfer of funds to Alpine Lodge shall be done after the year-end reports are submitted.

This resolution was approved at the regular Board of Directors Meeting, September 21, 2013 and is certified by:

Jim Nixon, President /s/

File: Resolution 6-B Use Fee for Alpine Lodge

Dated: _____

The Alpine Lodge Trustees have reviewed the proposed Resolution 6-B and have the following concerns that have not been addressed:

1. Item b. 3. Of Resolution 6-B is an approximation of a highly variable amount. Unless there is a commitment to this amount, having it in the resolution does not have any meaning.
2. The Resolution acknowledges and offers payment for the use of the Lodge for Sunday hiking. The Trustees understand that Sunday hiking is the genesis of the Club as well as its heart and soul. We acknowledge our history and wish to support the continued use of the Lodge by the Sunday hiking program in its current form. However, without the use of the lodge facilities of the kitchen and dining porch on Sunday mornings for members that are not involved in that days hiking, the impact of the loss of overnight guest revenue is significant. The Resolution does not account for the impact and loss of Saturday and long weekend overnight income.
3. The Resolution, as written, does not define which events are CAC events and which events are Lodge events. This has caused great confusion in the past and allows for arbitrary designation of events and sets the stage for conflict in the future. A proper and agreed definition of these events will also eliminate the need for an additional Events Report requested in the Resolution.
4. The Resolution fails to acknowledge or compensate the Lodge for the for the two storage areas used for exclusive use of the CAC in the Mt. Tam Building. These spaces, used for the storage of the Clubs records and historical documents and the CAC camping equipment total approximately 297 Sq. Ft.

A review of the Maintenance and Repair expenditures from the years 95/96 through 99/00 shows an average spending of \$16,500 per year. The current 5-year spending plan includes expenditures averaging \$32,000 per year. The Trustees acknowledge some items included in the 5-year spending plan are improvements to the Lodge for our members' added safety, comfort and enjoyment. The Trustees expect the members, through additional fundraising prior to implementing, will fund these improvements.

The Trustees are concerned Resolution 6-B as currently written will require the Lodge to return to the Board of Directors on an annual basis for additional funds just to maintain and repair the Lodge in its current condition.

The Trustees request that Resolution 6-B not be approved until the above outstanding issues are resolved.

To: California Alpine Club Board of Directors

I reviewed the CAC Membership Application and issues I believe related to it. I discovered what I believe are opportunities for improvement. After considerable discussion, I've addressed those with the following suggestions:

CAC Membership Application Improvement Suggestions:

1. Drop all requirements and suggestions referencing "Sponsors".
 - a. Way back when (and in some places even now) requirements for "Sponsors" were ploys keep out certain elements such as ethnic groups, races or religions, e.g., Blacks, Hispanics, Catholics, Jews, Gays... Such reflects neither CAC thinking nor the Bay Area demographic and we most certainly don't wish to appear that it does so.
 - b. Some folks haven't joined CAC solely due to the "Sponsors" requirement.
 - c. Requiring one to identify "Sponsors" before becoming a member makes becoming a member a chore, but solves no realized problem.
2. Drop requirements for activities before joining. If necessary we can make such requirements recommendations or probationary requirements.
 - a. As in 1.c., such requirements make becoming a member a chore.
 - b. The requirements are not essential and solve no realized problem.
 - c. Occasional work parties are already a requirement for members.
3. Allow online signup via credit or debit card.
 - a. Any losses to credit card fees will be more than made up by increased revenues and eased demands on the membership chairman.
4. Simplify the fee schedule, e.g., Define "Household" memberships, thereby negating the need for "Joint Members", "Regular Members" and "Family Members" categories; drop additional fees for more than 2 or 3 children from one household, thereby making CAC more family friendly.
5. Consider giving a break to active duty or active reserve military.
6. If a member's co-household member wants to join at a later point, make the requirement that he/she signs up and pays the normal additional sign-up fee plus a prorated co-household membership. (I'll supply a spreadsheet. ☺)
 - a. Administering the current approach is complex and seems unfair.
 - b. The current approach seems punitive and tends to drive off prospective co-household applicants.
7. The requirement for general member participation in work parties, found on the Membership Application, should be reflected in the bylaws.

1. New Year's Day Soup and Salad Supper
2. January, July, and October Quarterly Meeting Dinners
3. April Annual Meeting and Awards Dinner
4. March St. Patrick's Day Dinner
5. July 4th BBQ
6. Thanksgiving Day Dinner
7. December Holiday Party

Quarterly Membership Meeting Agenda,

July 21, 2013 3:00 PM

Alpine Lodge

Call to Order

Establish a Quorum

Accept Agenda

Action Item

1. Acceptance of the minutes of the April, 27 Meeting
2. Additional action items

The following New Members were accepted at the 2:00 Board Meeting

Malcolm Russell

Sponsors: Russ Toran and Dan Larson

Laurie Mann

Sponsors: Ramona Griffith Crosby and Bev Leve

Informational Items:

CAC Member Application--- Malcolm Russell

Reports:

Treasurer—Bill Mayers

Echo Lodge—Edie Nelson

Alpine Lodge—Jay Gustafson

Finance Committee—Bill Mayers

Next Meeting Saturday, September 21, 2:00 PM

Next Quarterly Meeting Sunday, October 20, 3:00 PM

CALIFORNIA ALPINE CLUB

Consolidated

INCOME STATEMENT

Current Quarter: ← Enter Current Quarter on each sheet

Account Number	TOTAL FYE 3/31/13	Qtr Ended 6/30/13	Qtr Ended 9/30/13	Qtr Ended 12/31/2013	Qtr Ended 3/31/14	TOTAL FYE 3/31/14	Budget FYE 3/31/14	Actual vs. Budget (\$)	Actual vs. Budget (%)	Current Yr vs. LY (\$)	Current Yr vs. LY (%)
INCOME from Operations											
Alpine Lodge - Operations - Total	44,204	12,113	0	0	0	12,113	43,120	-31,007	-72%	-32,092	-73%
Events at Alpine - Gross	5,515	3,054	0	0	0	3,054	12,000	-8,946	-75%	-2,461	-45%
Donations	4080b 756	13	0	0	0	13	800	-787	-98%	-743	-98%
Tam Bldg Apt Rental	8,640	720	0	0	0	720	720	0	0%	-7,920	-92%
Accommodations Outside	17,014	2,427	0	0	0	2,427	13,000	-10,573	-81%	-14,587	-86%
Accommodations Members	11,273	3,220	0	0	0	3,220	14,700	-11,480	-78%	-8,054	-71%
Miscellaneous Income	5490 1,006	2,679	0	0	0	2,679	400	2,279	570%	1,673	166%
Associate Member Fees	0	0	0	0	0	0	1,500	-1,500	-100%	0	0
	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0
Echo Lodge - Operations - Total	81,632	9,153	0	0	0	9,153	80,000	-70,847	-89%	-72,479	-89%
Lodging Revenue	5182 20,215	1,042	0	0	0	1,042	21,500	-20,458	-95%	-19,173	-95%
Meals Revenue	5181 41,638	2,173	0	0	0	2,173	42,000	-39,827	-95%	-39,465	-95%
Private Events - Members	5183a 6,664	2,632	0	0	0	2,632	6,500	-3,868	-60%	-4,032	-61%
Private Events - Outside	5183c 1,703	0	0	0	0	0	1,500	-1,500	-100%	-1,703	-100%
Associate Member Dues	5212b 6,490	614	0	0	0	614	6,000	-5,386	-90%	-5,876	-91%
Lodge Deposit Forfeits	4080a 1,305	0	0	0	0	0	2,500	-2,500	-100%	-1,305	-100%
Donations	4080b 2,577	2,602	0	0	0	2,602	0	2,602	0	25	1%
Miscellaneous Income	5490 1,040	90	0	0	0	90	0	90	0	-950	-91%
	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0
CAC - Operations - Total	101,078	25,276	0	0	0	25,276	43,300	-18,024	-42%	-75,802	-75%
Member Entrance Fees	860	140	0	0	0	140	500	-360	-72%	-720	-84%
General Membership Dues	48,823	24,075	0	0	0	24,075	40,000	-15,925	-40%	-24,748	-51%
Associate Member Dues	5212b 0	0	0	0	0	0	0	0	0	0	0
Donations	4080b 51,380	1,041	0	0	0	1,041	2,500	-1,459	-58%	-50,339	-98%
Member Assessment	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	5490 15	20	0	0	0	20	300	-280	-93%	5	33%
	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0
TOTAL INCOME from Operations	226,914	46,542	0	0	0	46,542	166,419	-119,877	-72%	-180,372	-79%
OPERATING EXPENSES:											
Cost of Events - Alpine Lodge	251	2,451	0	0	0	2,451	5,500	-3,049	-55%	2,200	876%
Cost of Meals - Echo Lodge	8112b 22,411	1,397	0	0	0	1,397	23,100	-21,703	-94%	-21,014	-94%
CAC Funded Activities	2,269	394	0	0	0	394	2,000	-1,606	-80%	-1,875	-83%
Repairs & Maintenance	8260c 7,167	1,266	0	0	0	1,266	8,000	-6,734	-84%	-5,901	-82%
Utilities	14,701	3,027	0	0	0	3,027	14,150	-11,123	-79%	-11,674	-79%
Supplies	6,767	1,199	0	0	0	1,199	4,950	-3,751	-76%	-5,568	-82%
Insurance	16,261	1,914	0	0	0	1,914	16,717	-14,803	-89%	-14,347	-88%
Septic Tank	1,008	300	0	0	0	300	1,050	-750	-71%	-708	-70%
Garbage Service	8222 3,692	777	0	0	0	777	3,750	-2,973	-79%	-2,915	-79%
Cleaning & Laundry	8224 284	173	0	0	0	173	200	-27	-14%	-111	-39%
Work Parties	8116 2,361	1,035	0	0	0	1,035	3,000	-1,965	-65%	-1,325	-56%
Host Training	8540 2,017	714	0	0	0	714	1,700	-986	-58%	-1,303	-65%
Trail Clearing	8117 0	215	0	0	0	215	500	-285	-57%	215	0
Equipment Rental	8260a 565	169	0	0	0	169	0	169	0	-396	-70%
Property Tax	8231 7,863	399	0	0	0	399	7,830	-7,431	-95%	-7,464	-95%
Federal Income Tax	0	0	0	0	0	0	0	0	0	0	0
CA Franchise Tax	10	0	0	0	0	0	0	0	0	-10	-100%
Federal Land Use Fees	8232 0	2,343	0	0	0	2,343	4,750	-2,407	-51%	2,343	0
Accounting Fees	925	0	0	0	0	0	1,500	-1,500	-100%	-925	-100%

CALIFORNIA ALPINE CLUB

Consolidated

INCOME STATEMENT

Current Quarter: ← Enter Current Quarter on each sheet

Account Number	TOTAL FYE 3/31/13	Qtr Ended 6/30/13	Qtr Ended 9/30/13	Qtr Ended 12/31/2013	Qtr Ended 3/31/14	TOTAL FYE 3/31/14	Budget FYE 3/31/14	Actual vs. Budget (\$)	Actual vs. Budget (%)	Current Yr vs. LY (\$)	Current Yr vs. LY (%)
Dues Expense	40	50	0	0	0	50	0	50		10	25%
Office Exp & Postage	869	374	0	0	0	374	1,128	-754	-67%	-495	-57%
Publications - Printing	4,908	1,506	0	0	0	1,506	6,000	-4,494	-75%	-3,402	-69%
Publications - Mailing Service	2,944	825	0	0	0	825	3,000	-2,175	-72%	-2,119	-72%
Miscellaneous Exp	281	567	0	0	0	567	3,400	-2,833	-83%	286	102%
	0	0	0	0	0	0	0	0		0	
	0	0	0	0	0	0	0	0		0	
TOTAL OPERATING EXPENSE	97,592	22,601	0	0	0	21,095	112,225	-91,130	-81%	-76,497	-78%
NET OPERATING INCOME	129,322	23,941	0	0	0	25,446	54,194	-28,748	-53%	-103,875	-80%
OTHER INCOME	2,392	487	0	0	0	487	2,930	-2,443	-83%	-1,905	-80%
Dividend Income	0	0	0	0	0	0	0	0		0	
American Century	2,272	470	0	0	0	470	2,800	-2,331	-83%	-1,802	-79%
Interest Received	120	18	0	0	0	18	130	-112	-86%	-103	-85%
	0	0	0	0	0	0	0	0		0	
OTHER EXPENSE	0	0	0	0	0	0	0	0		0	
NET INCOME (LOSS)	131,714	24,428	0	0	0	25,933	57,124	-28,748	-50%	-103,875	-79%
IMPROVEMENTS:											
Echo Summit Lodge	21,530	4,228	0	0	0	4,228	38,000	-33,772	-89%	-17,302	-80%
Alpine Lodge	1,022	8,885	0	0	0	8,885	28,885	-20,000	-69%	7,863	770%
TOTAL IMPROVEMENTS	22,552	13,113	0	0	0	13,113	66,885	-53,772	-80%	-9,439	-42%
TOTAL INCOME (LOSS)	109,162	11,315	0	0	0	12,821	-9,761	25,024	-256%	-94,436	-87%
TRANSFERS IN/(OUT)											
Dues Allocation - Alpine Lodge	0	0	0	0	0	0	0	0		0	
Dues Allocation - Echo Lodge	0	0	0	0	0	0	0	0		0	
Usage Fee - CAC to Alpine Lodge	0	0	0	0	0	0	0	0		0	
Grant Transfer to Alpine Lodge	0	0	0	0	0	0	0	0		0	
Grant Transfer to Echo Lodge	0	0	0	0	0	0	0	0		0	
Loan - Alpine to Echo	0	0	0	0	0	0	0	0		0	
Loan - Echo to Alpine	0	0	0	0	0	0	0	0		0	
Loan - CAC to Echo	0	0	0	0	0	0	0	0		0	
Loan - CAC to Alpine	0	0	0	0	0	0	0	0		0	
Total Transfers	0	0	0	0	0	0	0	0		0	
EXPENSE DETAIL:											
Improvements											
TOTAL Improvements	22,552	13,113	0	0	0	13,113	66,885	0	0%	0	0%
Insurance											
Commercial	12,744	0	0	0	0	0	13,200	-13,200	-100%	-12,744	-100%
D&O Liability	1,100	1,100	0	0	0	1,100	1,100	0	0%	0	0%
Member Accident	814	814	0	0	0	814	814	0	0%	0	0%
Umbrella Liability	1,603	0	0	0	0	0	1,603	-1,603	-100%	-1,603	-100%
TOTAL Insurance	16,261	1,914	0	0	0	1,914	16,717	-14,803	-89%	-14,347	-88%
Utilities											
Internet/Web/Telephone	8130 3,186	1,205	0	0	0	1,205	3,180	-1,975	-62%	-1,981	-62%

CALIFORNIA ALPINE CLUB

Consolidated

INCOME STATEMENT

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Electricity	8221	5,677	1,062	0	0	0	1,062	5,575	-4,513	-81%	-4,616	-81%
Propane	8223	4,851	441	0	0	0	441	4,395	-3,954	-90%	-4,410	-91%
Heat		0	0	0	0	0	0	0	0		0	
TOTAL Utilities		14,701	3,027	0	0	0	3,027	14,150	-10,442	-74%	-11,007	-75%
Supplies												
Pantry Food	8112a	1,953	163	0	0	0	163	1,500	-1,337	-89%	-1,790	-92%
Housekeeping	8113b	1,650	812	0	0	0	812	1,525	-713	-47%	-838	-51%
Kitchen	8113a	1,107	0	0	0	0	0	1,025	-1,025	-100%	-1,107	-100%
First Aid	8113c	0	28	0	0	0	28	50	-22	-43%	28	
Other		2,057	196	0	0	0	196	850	-654	-77%	-1,862	-90%
TOTAL Supplies		6,767	1,199	0	0	0	1,199	4,950	-3,751	-76%	-5,568	-82%
Office Expense												
Bank Charges	8111a	142	3	0	0	0	3	200	-197	-99%	-139	-98%
Office Supplies & Postage	8111b,c	479	259	0	0	0	259	750	-491	-65%	-219	-46%
Printing/Copying	8111d	0	0	0	0	0	0	0	0		0	
P.O. Box		248	0	0	0	0	0	200	-200	-100%	-248	-100%
Other		0	111	0	0	0	111	0	111		111	
TOTAL Office Expense		869	374	0	0	0	374	1,150	-776	-68%	-495	-57%

Notes:

- 1 Entries are required for Improvements detail but optional for Expense detail; if no Expense detail is desired, simply enter the total in a single account for that Expense.
- 2 Budget data is required only for Totals items and optional for individual line items.
- 3 Total Transfers should be zero at the Consolidated level.
- 4 Improvement descriptions will be relevant only at the individual entity level; Consolidated level can sum Total only.

ECHO SUMMIT LODGE REPORT
CAC BOARD OF DIRECTORS' MEETING – JULY 21, 2013

- Project to rebuild retaining wall in front of parking lot: Amerigas hooked up the propane tank and moved it to the new concrete pad. The tank is bolted to the pad. The last task is to move boulders in front of the tank to prevent snow plows or other vehicles from contact with the tank at the Fall Work Party.
- ADA Bathroom Remodel: USFS and Fire Marshall have signed off. Jerry Wagner made minor changes to the drawings based on the plan check comments from Dorado County Building Dept. We await any further comments and permit approval. We have one bid so far (\$23K) and are awaiting 2 others.
- Other:
 - We have had 3 hosts this summer with no reservations from members, so we opened the time up for Spontaneous/Private Events. The reason is a bit puzzling but we do not yet know if total attendance is down. It could be folks are busy with the Centennial activities.
 - The CAC Centennial weekend event at Echo Lodge will be held August 17th; Tom Coleman is organizing. There will be a dedication/ installation of a bench made by John Hannum in remembrance of Reuven Segev at the Centennial Celebration weekend.
- The next Echo Trustee Meeting will be Tuesday, September 24, 2013, 5 pm by teleconference.

**ALPINE LODGE REPORT
CAC BOARD OF DIRECTORS' MEETING – JULY 21, 2013**

- **WI-FI**

The Trustees are installing the required equipment for resumption of Wi-Fi service at the Lodge. We expect to be operational by this meeting.

- **RENTAL APARTMENT**

The Trustees are beginning the project to update and return these rooms for member use. We hope this will be an all member volunteer effort and we will be putting out a request for help once the scope of work and the tasks are fully defined. Mal Russell will be the Project Lead for this effort.

- **DECK PERMIT UPDATE**

Russ Toran has submitted the plans and application to the County to complete the required ADA update work to allow us to finalize the Deck Rebuild Permit. We expect the permit by the end of the month.

- **TRUSTEE MEETING**

The next Alpine Lodge Trustee Meeting will be at the Lodge on August 8, beginning at 2:00 p.m.

To: California Alpine Club Board of Directors

I reviewed the CAC Membership Application and issues I believe related to it. I discovered what I believe are opportunities for improvement. After considerable discussion, I've addressed those with the following suggestions:

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2. Drop requirements for activities before joining. If necessary we can make such requirements recommendations or probationary requirements.
 - a. As in 1.c., such requirements make becoming a member a chore.
 - b. The requirements are not essential and solve no realized problem.
 - c. Occasional work parties are already a requirement for members.
3. Allow online signup via credit or debit card.
 - a. Any losses to credit card fees will be more than made up by increased revenues and eased demands on the membership chairman.
4. Simplify the fee schedule, e.g., Define "Household" memberships, thereby negating the need for "Joint Members", "Regular Members" and "Family Members" categories; drop additional fees for more than 2 or 3 children from one household, thereby making CAC more family friendly.
5. Consider giving a break to active duty or active reserve military.
6. If a member's co-household member wants to join at a later point, make the requirement that he/she signs up and pays the normal additional sign-up fee plus a prorated co-household membership. (I'll supply a spreadsheet. ☺)
 - a. Administering the current approach is complex and seems unfair.
 - b. The current approach seems punitive and tends to drive off prospective co-household applicants.
7. The requirement for general member participation in work parties, found on the Membership Application, should be reflected in the bylaws.

CALIFORNIA ALPINE CLUB
INCOME STATEMENT

	LAST YR ACTUAL Q1 6/30/12	Difference Last Year vs. Current Year	CURRENT YR ACTUAL Q1 6/30/13	Difference Budget vs. Current Year	Full Year Budget FYE 3/31/14
INCOME from Operations					
Alpine Lodge - Operations - Total	12,556	-440	12,113	29,908	43,120
Events at Alpine - Gross	717	2,337	3,054	8,946	12,000
Donations	266	-255	11	787	800
Tam Bag Act Rental	2,162	-1,442	720	0	720
Accommodations Outside	4,694	-2,267	2,427	10,573	13,000
Accommodations Members	4,394	-1,174	3,220	11,480	14,700
Miscellaneous Income	324	2,356	2,679	-2,279	400
Associate Member Fees	0	0	0	1,500	1,500
Echo Lodge - Operations - Total	6,350	2,803	9,153	70,847	80,000
Lodging Revenue	704	336	1,042	20,458	21,500
Meals Revenue	1,607	564	2,173	39,527	42,000
Private Events - Members	1,336	1,296	2,632	3,868	6,500
Private Events - Outside	1,667	-1,667	0	1,500	1,500
Associate Member Dues	850	-236	614	5,386	6,000
Lodge Deposit Forfeits	95	-95	0	2,500	2,500
Donations	41	2,561	2,602	-2,602	0
Miscellaneous Income	30	40	90	-90	0
CAC - Operations - Total	31,945	-5,069	25,276	18,024	43,900
Member Entrance Fees	320	-180	140	360	500
General Membership Dues	30,010	-5,935	24,075	15,925	40,000
Associate Member Dues	0	0	0	0	0
Donations	1,000	41	1,041	1,459	2,500
Miscellaneous Income	0	0	20	0	300
TOTAL INCOME from Operations	50,251	-3,709	46,542	119,877	166,419
OPERATING EXPENSES:					
Cost of Events - Alpine Lodge	0	2,451	2,451	3,049	5,500
Cost of Meals - Echo Lodge	1,230	167	1,397	21,702	23,100
CAC Funded Activities	188	-206	304	1,566	2,000
Repairs & Maintenance	1,409	-143	1,266	6,734	8,000
Utilities	3,209	-182	3,027	11,123	14,150
Supplies	1,420	-221	1,199	3,751	4,950
Insurance	16,241	-14,347	1,914	14,830	15,711
Septic Tank	375	-75	300	750	1,050
Garbage Service	765	12	777	2,973	3,750
Cleaning & Laundry	120	53	173	27	200
Work Parties	1,321	-286	1,035	1,965	2,000
Host Training	907	-193	714	965	1,700
Trail Cleaning	0	215	215	285	500
Equipment Rental	343	-174	169	-169	0
Property Tax	2,703	-2,304	399	7,431	7,800
Federal Income Tax	0	0	0	0	0
CA Franchise Tax	0	0	0	0	0
Federal Land Use Fees	0	2,343	2,343	2,407	4,750
Accounting Fees	0	0	0	1,500	1,500
Dues Expense	40	10	50	-50	0
Office Exp & Postage	187	187	374	754	1,128
Publications - Printing	1,565	-59	1,506	4,494	6,000
Publications - Mailing Service	1,062	-257	805	2,175	3,000
Miscellaneous Exp	43	524	567	2,833	3,400
TOTAL OPERATING EXPENSE	33,165	-10,564	22,601	89,624	112,225
NET OPERATING INCOME	17,086	6,854	23,941	30,253	54,194
OTHER INCOME	622	-130	487	2,443	2,930
Dividend Income	0	0	0	0	0
American Century	591	-122	470	2,331	2,800
Interest Received	31	-13	18	112	130
OTHER EXPENSE	0	0	0	0	0
NET INCOME (LOSS)	17,708	6,719	24,428	32,697	57,124
IMPROVEMENTS:					
Echo Summit Lodge	1,200	3,028	4,228	33,772	38,000
Alpine Lodge	601	8,284	8,885	20,000	28,885
TOTAL IMPROVEMENTS	1,801	11,312	13,113	53,772	66,885
TOTAL INCOME (LOSS)	15,907	-4,592	11,315	-21,076	-9,761

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814 814

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1914 16717

1204.92 3180

1061.72 5575

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28.38 50

195.6 650

1198.69 4950

3 200

259.49 750

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373.73 1150