California Alpine Club Annual Membership Meeting April, 27 2013 3:00 PM Alpine Lodge

Call to Order Establish a Quorum Accept Agenda Action Item

- 1. Acceptance of the minutes of the January Quarterly Meeting Minutes
- 2. Additional action items

Informational Items:

Acknowledge the service of members serving in leadership positions during 2012/13 –Jim Nixon

AZZS

Departing Board Members

Karen Ebadi, Robert Freinkel, Ruth Tretbar

Departing Trustees

Jayma Brown (Alpine)—Ray Sommer (Echo)

New Members

Jackie Avery, Mary Cahill, Jerry Heucke, Chuck Pyle

New Board Members

Torie Beedle, Carlos Miranda, Helena Troy

New Trustees

Jay Gustafson (Alpine)--Diane Ryan (Echo)

All other Board, Trustee, Foundation and Committee Members are returning

Echo Lodge—Cindy Toran Alpine Lodge—Jim Ballou CAC RegistrarCAC Treasurer—Bill Mayers
100 year Anniversary—Gene Kendrick/Bill Mayers
Update on Web Committee—Jim N

Next Meeting Saturday, May 18 10:00 AM Note early time Drivers needed for shuttle

Next Quarterly Meeting Sunday, July 21 3:00 PM

California Alpine Club Board of Directors' Meeting Saturday, April 27, 2013, 2:00 pm

Call to Order
Establish a Quorum
Recognition of Request to Add Item(s) to Agenda
Accept Agenda
Approval of Board & Nominations Minutes of Teleconference 3-15-13

New Members

Jackie Avery, Mary Cahill, Jerry Heucke, Chuck Pyle

New Board Members

Torie Beedle, Carlos Miranda, Helena Troy

New Trustees Diane Ryan (Echo) Jay Gustafson (Alpine)

Reports/Discussion

Sunday Hike Leader Award—Discussion & Vote Meeting for Social Activities Helpers
Update on Web Committee
New Member Dinners

Echo Lodge—Cindy Toran
Alpine Lodge—Jim Ballou
CAC Registrar—
To Membership Meeting

100 year Anniversary—Gene Kendrick/Bill Mayers

Next Meeting Saturday, May 18 10:00 AM Note early time

ECHO SUMMIT LODGE REPORT ANNUAL REPORT FOR FISCAL YEAR ENDING MARCH 31, 2013 ANNUAL MEETING: APRIL 27, 2013

Ray Sommer, Echo Summit Lodge Treasurer for 29 years, and Trustee for 31 years is retiring and will be missed by all of us and the many CAC members he has worked with over his career with Echo Lodge and CAC. An informal celebration to honor Ray will be held Sunday, May 5th, 1-4 pm, at Alpine Lodge. All are invited to attend. Ray has been transitioning his responsibilities to Diane Ryan, new ESL Treasurer.

The primary project at Echo Lodge for the past year was replacing the retaining wall in front of the parking lot. This entailed moving the propane tank, excavating with heavy equipment, building the wall, backfilling, pouring a concrete pad for the propane tank, moving the tank back to the new pad, and re-connecting the gas line to the lodge building. As usual, the permit process was very slow but we managed to almost finish the project in 2012 and get permit approval. With an early snowfall, we did not get the tank moved back and re-connected. This final step will be completed at the May 2013 Spring Work Party. The cost-to-date is \$18.5K.

The next significant project will be the ADA bathroom/dorm remodel. Architect Jerry Wagner has completed the plans to submit for USFS and then El Dorado County approval. Since this is an interior project, we hope to complete it in the Fall, 2013. We have budgeted \$35K but will need bids for a better estimate. We expect to have ample funds available for this project and maintain our \$50K minimum reserve balance, assuming no significant estimate deviation.

The early snow brought folks to Echo Lodge even though it was not a good snow season in total. Usage at the lodge increased 8% over the prior year as did revenue from meals and lodging. Donations in memory of Onnie Taylor totaled \$2,168. Our net income from operations was \$30K, 40% or \$8.6K over last year. Note that the net income would have been \$2.4K lower except billing for land use tax was delayed so there may be 2 years payments in FYE 3-31-14.

Our Cash balance increased \$14.8K to \$74.3K. Our goal is to carry \$50K in reserves. Non-operating spending included \$17K for the retaining wall and \$5K for a kitchen stove fire suppression system.

ECHO SUMMIT LODGE

17.93	S					41,638	MEALS
8.71	2,322 \$		14.8	157		20,215	LODGING
rson Day	People Days Person Day	Peop	per day	p	Days	Revenue	
Revenue /	Re		Avg People		# Hosted	3/31/13	
g	Avg						

	3.5							
ECHO SUMMIT LODGE MEALS	3/31/06	3/31/07	3/31/08	3/31/09	3/31/10	3/31/11	3/31/12 3/31/13	3/31/13
MEALS REVENUE	\$35,480	\$38,005	\$33,441	\$36,089	\$41,862	\$49,230		\$41,638
COST OF MEALS	\$22,549	\$23,542	\$21,976	\$21,169	\$23,408	\$25,111		\$22,411
MEALS NET PROFIT	\$12,932	\$14,463	\$11,464	\$14,920	\$18,454	\$24,119	•	\$19,227
NET PROFIT / GROSS REV %	36.4%	38.1%	34.3%	41.3%	44.1%	49.0%	45.6%	46.2%
Estimated # MEAL DAYS	2,218	2,236	1,967	1,804	2,326	2,735	2,161	2,322
Change YoY		0.8%	-12.0%	-8.3%	28.9%	17.6%	-21.0%	7.5%
LODGING Change YoY	\$12,865	\$21,572 68%	\$17,816 -17%	\$16,445 -8%	\$19,728 20%	\$23,796 21%	\$18,628 -22%	\$20,215 9%

	2				1		100			The second secon		
					ı					Septic System	Approx. 2030	Replace Septic Tanks & pumping system
										Lodge Main Bldg	from 2007 & 2010	Replace exterior fire escapes
3,000										Durable Equipment	from 2004	Replace Snow Blower
										Water Heaters		ers
8,000						725				Water System		
										Furn & Fixtures	10 @ \$200	
5,000										Furn & Fixtures	20 @ \$250	Replace 2nd floor beds
										Firm & Fixtures	Approx. 2019	
			17,409	1,127								Propane Tank
	10,000											Replace vvoli Stove
	15 000	2,500										lools - Replace due to Theft
		500	4,631									Stove Suppression System
				451	3,420							Replace Living Room Furn Cushions
							3,000			Lodge Main Bldg	Incl good screens; to retian heat and reduce insect entry	Replace single-pane w/ double- pane units in kitchen & vestibule
							73,741			Bldg	for 2011 permit renewal	and Roof; paint exterior
				2,3/4		193				Equipment		Side remigerators
				2 974		703				Kitchen		Replace Freezer and 2 side-by-
		35,000								Lodge Main Bldg	for 2011 permit renewal	Install Accessible Bathroom/Sleeping quarters on main floor
	6,400									Furn & Fixtures	from 1990's; 55 yds @ \$60	Carpet
						I	l		2456	Wood Stoves	from 1970's, 2 will disappear with expanded bathroom - @ \$250	Woodstove in
					,:				8500	Furn & Fixtures		Replace sheet-flooring in kitchen & dining room
										Other Bldgs	(concrete work & materials)	space for ski storage and work/hot-waxing bench
												Improve basement or out-bldg
		W. A.			42,753	122,710				Lodge Main Bldg & Unrestricted Funds	for 2011 permit renewal	Install wheelchair access ramp, related fire escape & deck revisions
300										Other Bldgs	foundation work and paint	Continue restoration of small shed
										Water System	Eqpt rental + cutter/welder + parts (\$3K if new tank/bldg)	Restore pipeline to uphill storage tank, renovate tank to allow cleaning/future use
								500		Furn & Fixtures	@ \$125	
2,000		75			941					Furn & Fixtures	from 1970's, 2 will disappear with expanded bathroom - @ \$250	mattresses in
						2,911	2,210			Other Bldgs	new board & batten, windows, shear, door, paint for 2011 permit renewal - priority #2)	oration of Red shed (large)
1010	2015	2014	2013	2012	2011	2010	2009	2008	2007	Category	Description	Item

20,900	900	15,000																			10,000	1,500							2018
	25	20	10	10	10	10	15	à	20	30	ī	15	-	15	20	15	15	7	100		0 15	10	35	10	15	10	15	15	Amortize
10,119	33 444	900	360	480	960	240	400	040	1,112	600		310		240	4,424	251	2,800	010	640	147	800	180	5,673	36	400	60	235	410	Amount

ECHO SUMMIT LODGE REPORT ANNUAL REPORT FOR FISCAL YEAR ENDING MARCH 31, 2013 ANNUAL MEETING: APRIL 27, 2013

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