

CALIFORNIA ALPINE CLUB
BOARD OF DIRECTORS MEETING
DATE: 1-23-2016

LIST OF ATTENDEES

NAME (Please, please print!)

1	Jim NIXON	BoD	45	
2	JAY GUSTAFSON	BoD	46	
3	MARK SAPIRO	BoD	48	
4	Ann Meneguzzi	BoD	49	
5	TOMIE Beedle	BoD	50	
6	Morgan Glect			
7	Walter Mergen			
8	Candy Barnhill	BoD		
9	CARROLL PEARSON			
10	Mae Harms			
11	Tim WARDEN			
12	Arlin Weinberger			
13	Roger ROSE			
14	EVA CRAIG			
15	Jan McKee			
16	Anne Farrar			
17	Kathleen Nomatz			
18	Renée Hamilton			
19	Karl Baack			
20	Nancy Mac Donald			
21	Bev Yelle			
22	Barbara Hiles			
23	Ken Judy			
24	Andy Toran			
25	Steve Schacht			
26	LA Schach			
27	Heidi Faulkner			
28	Bill Faulkner			
29	LYNN WHITE			
30	Joni DeGabriele			
31	Chris DeGabriele			
32	Axel			
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California Alpine Club Board Meeting
Alpine Lodge Saturday, January 23, 2:00 pm

President Jim Nixon presided and called the meeting to order at 2:07 pm

Board Members Attending: Jim Nixon, Margy Eller, Ann Meneguzzi, Candy Barnhill, Jay Gustafson, Bill Mayers, Mark Sapiro, Torie Beedle

Members Present: Arlin Weinberger, Carroll Pearson, Mae Harms, Tim Warden, Roger Rose, Eva Craig, Jan McKee, Anne Farrar, Kathleen Nemetz, Renee Hamilton, Karl Boeck, Nancy MacDonald, Bev Leve, Barbara Hills, Ken Judy, Cindy Toran, Steve Scharf, Lynn Ann Scharf, Heidi Faulkner, Bill Faulkner, Lynn White, Joni DeGabriele, Chris DeGabriele, Axel Schmitt

Call for a Quorum: The president ascertained a quorum was present.

Approval and Acceptance of Agenda: The agenda was accepted with the addition of discussion of the Children's Holiday party

Approval of Board Minutes from November 21, 2015: Amended Minutes were moved/approved: Bill/Torie

Acceptance of New Members: Upon motion duly made and seconded, the Board approved admission of the following new members and the reinstatement of prior members. Moved/approved: Ann/Torie

New/Reinstated Members

Bridgett & Jeff Grimshaw
Lynn Hanson
Paul Minault
Chih Hui & Hugh Burns
Susan Cook
Jack Mulcahy
Linda Howard
Eva & Anthony Craig
John Peterson

Sponsors

Carol Bodtker & Tom Coleman
Ellen McKnight & Tom Coleman
Mary Cosgrove & Jay Gustafson
Jay Gustafson & Hunter Merritt
Gary Milburn & Jay Gustafson
Tom Coleman & Jay Gustafson
Edie Nelson & Tom Coleman
Ann Meneguzzi & Danita Rodriguez
Edie Nelson & Tom Coleman

Julie Wilton & Harry Shulman	Edie Nelson & Tom Coleman
Stephanie & Elizabeth Brown-Garlick	Carol Bodtke & Tom Coleman
Joni & Chris De Gabriele	Margy Eller & Jim Nixon
Lynn Ann & Steve Scharf	Anne Farrar & Tom Coleman
Crystal Arnold	Mary Cahill & Tom Coleman
Julie Batsel	Reinstated
Pia Anderson	Reinstated

Action Items

Retention of Documents- Bill Mayers & Mark Sapiro – Nothing to report yet. Discussion involved historical and financial documents. Keep on next meeting agenda

New Member Protocol -Jay Gustafson – Currently Bev Leve handles all responsibilities of answering prospective member questions about joining, receiving applications and checks, getting new member names to the board for approval and the Registrar for the roster. There is a need for new members to be assisted in having more information available to them as they transition from joining to becoming more active members. There is a gap in obtaining knowledge about the Club, activities and the Lodges.

A lengthy discussion ensued about what is needed and how to do it. A motion was made for Jay and Mark to establish a new Membership Outreach committee to address the need for more information about the club. Jay will come up with an initial 3 members to start the outreach with preliminary tasks to telephone new members to welcome them and provide answers to the most common questions. Moved/Approved: Margy/Jim

Conference call equipment-Jay Gustafson – Thanks to Garrett Hill, equipment has been acquired. Equipment will be available for committee, trustee and board meetings when more than one person cannot be present. Alpine phone number will be used: **415-380-8250**

Children's Holiday Party at Alpine Lodge – Ann Meneguzzi thanked CAC Board members and Alpine Lodge Trustees for sponsoring this annual event. Without their generous support it would not happen.

Ann also showed 2 new Alpine Club banners for the lodges which she is donating to the club (she received them as a Christmas present).

Reports/Discussion

Sign restricting weapons/ resolution - Discussed. It was determined that no action is needed or taken.

Purchase Yeti Ice Chest - A high quality, bear proof ice chest is needed for official Club outings. Discussion was held on possible sign out process and safekeeping procedures. Price to be approximately \$350.
Moved/Approved: Mark/Jim

Meeting was adjourned at 3:10 pm

Next Meeting Saturday, February 20 2016 at Alpine Lodge

I certify that this is a true copy of the Minutes of the January 23, 2015 meeting of the Board of Directors of the California Alpine Club

Respectfully submitted,

A handwritten signature in cursive script that reads "Margy Eller".

Margy Eller, Board Secretary

California Alpine Club
Board of Directors Meeting and Membership Meeting
Treasurer's Report January 23, 2016

Revenue from Operations

Fiscal year 2015 9 month's revenue was \$ 116K, \$ 7K lower compared than FY2014. Alpine Lodge was lower (\$ 9K). Echo Lodge was higher \$ 6K. CAC was lower by (\$ 3K).

Expenses

Operating expenses were lower by \$ 2K from last year at \$ 94K.

Operating Income

The operating income for the first half is \$ 21K versus \$ 26K for the same period last year. The combination of lower revenue (\$ 7K) and lower expenses \$ 2K combine for this (\$ 5K) difference. We anticipate higher operating results in the fourth quarter due to Echo Lodge earnings in Q4 given improved ski conditions from recent years combined with 2016 CAC dues which are largely collected in Q4 (Jan, Feb, Mar 2016).

Budgets

The net income shows a bottom line of \$ 9K (9 months) vs. the budget of \$27K (full year). This should improve in the fourth quarter for the reasons noted, and achievement of the budget is likely, but not a certainty.

Solvency

Cash and investments are in good shape with a 9 month balance of \$ 444K versus prior year balance of \$ 407K. The budget for FY2015 is \$ 464K.

12/31/2015 Amounts in \$	FY 2014 9 Month Actuals	FY 2015 9 Month Actuals	Difference	FY 2015 Budget	9 Months vs Budget in Dollars	9 Months vs Budget in %
Alpine	39,754	30,875	(8,879)	53,600	(22,725)	58%
Echo	47,707	53,266	5,559	68,900	(15,634)	77%
CAC	34,855	31,520	(3,335)	57,800	(26,280)	55%
Total Revenue	122,316	115,661	(6,655)	180,300	(64,639)	64%
Expenses	96,367	94,211	(2,156)	114,377	(20,166)	82%
Operating Income	25,949	21,450	(4,499)	65,923	(44,473)	33%
Interest Income	1,354	1,250	(104)	2,100	(850)	60%
Echo	40,617	8,676	(31,941)	19,700	(11,024)	44%
Alpine	(2,488)	4,799	7,287	21,000	(16,201)	23%
Improvements	38,129	13,475	(24,654)	40,700	(27,225)	33%
Net Income	(10,826)	9,225	20,051	27,323	(18,098)	34%
Cash Balances	288,112	325,451	37,339	343,736	(18,285)	95%
Investments	119,353	118,267	(1,086)	120,000	(1,733)	99%
Total	407,465	443,718	36,253	463,736	(20,018)	96%

Tom is the lead trustee, and will run most, but not all, of the work parties. He will coordinate actions between the trustees and the board. Tom will be liaison with the fire department, the insurance company, and with Marin County permit office for any permits needed.

Barb will be right there helping Tom as her schedule permits.

Garrett will be Secretary. He will also be part of the design committee to plan new ideas for the main Lodge, the Tam building, and the kitchen. Garrett will be in charge of getting digital locks for the front doors of the 2 lodges, and having the rest of the locks rekeyed.

Donata will take over the job of scheduler that Russ Toran performs now. Russ will spend time instructing Donata on how scheduling for Alpine works.

Carl, who lives closest to Alpine, will be our 'go-to' trustee. When something is needed immediately or there is a problem at the Lodge, Carl will deal with it if he's free and available.

Plans for Alpine: Tom Coleman has already visited the permit dept once, and will make the trips necessary to get permits for a new bathroom on the bottom floor of the Tam building. Jerry Wagner has given Tom sketch plans, and hopefully will continue to help, offering his services 'pro bono'.

Trustees have had discussions about other work we want to do to spruce up the two buildings. We will formulate a plan, and run our ideas by the board when we are ready to proceed with a project.

CALIFORNIA ALPINE CLUB
Consolidated
INCOME STATEMENT

 Current Quarter: **3** ← Enter Current Quarter on each sheet

INCOME from Operations	Account Number	TOTAL	YTD	YTD	YTD	YTD	Qtr Ended	Qtr Ended	Qtr Ended	Qtr Ended	TOTAL	Budget	Actual vs.	Actual vs.	Current Yr	Current Yr
		FYE 3/31/15	6/30/2015	9/30/2015	#####	3/31/2016	#####	9/30/2015	12/31/2015	3/31/2016	FYE 3/31/16	FYE 3/31/16	Budget (\$)	udget (%)	vs. LY (\$)	vs. LY (%)
Alpine Lodge - Operations - Total		53,696	8,002	22,633	30,875	0	8,002	14,631	8,242	0	30,875	53,600	-22,725	58%	-22,821	57%
	4080b	14,323	2,802	2,802	3,519	0	2,802	0	717	0	3,519	14,000	-10,481	25%	-10,804	25%
		426	349	400	1,224	0	349	51	824	0	1,224	500	724	245%	798	287%
		0	0	0	0	0	0	0	0	0	0	0	0		0	
		23,114	248	5,894	5,963	0	248	5,646	69	0	5,963	23,000	-17,037	26%	-17,151	26%
		13,306	1,595	6,451	8,360	0	1,595	4,856	1,909	0	8,360	13,500	-5,140	62%	-4,946	63%
	5490	1,265	627	691	1,178	0	627	64	487	0	1,178	1,300	-122	91%	-87	93%
		1,262	2,381	6,395	10,631	0	2,381	4,014	4,236	0	10,631	1,300	9,331	818%	9,369	842%
		0	0	0	0	0	0	0	0	0	0	0	0		0	
		0	0	0	0	0	0	0	0	0	0	0	0		0	
Echo Lodge - Operations - Total		68,614	6,842	33,185	53,266	0	6,842	26,343	20,081	0	53,266	68,900	-15,634	77%	-15,348	78%
	5182	14,556	1,616	9,087	14,592	0	1,616	7,471	5,505	0	14,592	18,000	-3,408	81%	36	100%
	5181	32,290	1,613	16,072	23,006	0	1,613	14,459	6,934	0	23,006	35,000	-11,994	66%	-9,284	71%
	5183a	12,252	2,248	3,990	9,190	0	2,248	1,742	5,200	0	9,190	8,000	1,190	115%	-3,062	75%
	5183c	0	500	500	500	0	500	0	0	0	500	0	500		500	
	5212b	8,040	1,010	3,160	4,880	0	1,010	2,150	1,720	0	4,880	6,400	-1,520	76%	-3,160	61%
	4080a	330	-316	169	349	0	-316	485	180	0	349	750	-401	47%	19	106%
	4080b	1,142	169	145	687	0	169	-24	542	0	687	750	-63	92%	-455	60%
	5490	4	2	62	62	0	2	60	0	0	62	0	62		58	1550%
		0	0	0	0	0	0	0	0	0	0	0	0		0	
		0	0	0	0	0	0	0	0	0	0	0	0		0	
		0	0	0	0	0	0	0	0	0	0	0	0		0	
CAC - Operations - Total		58,325	28,210	29,680	31,520	0	28,210	1,470	1,840	0	31,520	57,800	-26,280	55%	-26,805	54%
		730	160	440	670	0	160	280	230	0	670	700	-30	96%	-60	92%
		50,645	17,465	18,655	19,580	0	17,465	1,190	925	0	19,580	45,000	-25,420	44%	-31,065	39%
	5212b	0	0	0	0	0	0	0	0	0	0	0	0		0	
	4080b	6,790	10,585	10,585	10,590	0	10,585	0	5	0	10,590	12,000	-1,410	88%	3,800	156%
		0	0	0	0	0	0	0	0	0	0	0	0		0	
		160	0	0	680	0	0	0	680	0	680	100	580	681%	520	425%
		0	0	0	0	0	0	0	0	0	0	0	0		0	
		0	0	0	0	0	0	0	0	0	0	0	0		0	
		0	0	0	0	0	0	0	0	0	0	0	0		0	
TOTAL INCOME from Operations		180,635	43,054	85,498	115,661	0	43,054	42,444	30,163	0	115,661	180,300	-64,639	64%	-64,974	64%
OPERATING EXPENSES:																
	8112b	4,963	1,563	2,566	3,874	0	1,563	1,003	1,308	0	3,874	5,000	-1,126	77%	-1,089	78%
		17,868	1,682	9,095	14,170	0	1,682	7,413	5,075	0	14,170	19,600	-5,430	72%	-3,698	79%
		1,292	0	544	544	0	0	544	0	0	544	1,000	-456	54%	-749	42%
	8260c	8,264	4,578	3,624	4,100	0	4,578	-953	476	0	4,100	6,943	-2,843	59%	-4,164	50%
		26,128	3,477	14,232	18,360	0	3,477	10,755	4,128	0	18,360	20,167	-1,807	91%	-7,768	70%
		7,219	1,939	4,984	6,486	0	1,939	3,044	1,503	0	6,486	7,790	-1,304	83%	-733	90%
		16,250	17,413	22,859	17,413	0	17,413	5,446	-5,446	0	17,413	16,848	565	103%	1,163	107%
		2,990	0	1,330	1,330	0	0	1,330	0	0	1,330	2,700	-1,370	49%	-1,660	44%
	8222	3,897	991	1,979	2,810	0	991	988	831	0	2,810	3,950	-1,140	71%	-1,087	72%
	8224	340	71	106	106	0	71	36	0	0	106	414	-308	26%	-234	31%
	8116	4,724	1,322	2,824	5,034	0	1,322	1,502	2,210	0	5,034	3,961	1,073	127%	310	107%
	8540	1,969	399	477	953	0	399	78	476	0	953	1,718	-765	55%	-1,016	48%
	8117	306	0	813	813	0	0	813	0	0	813	350	463	232%	507	266%
	8260a	354	0	0	0	0	0	0	0	0	0	385	-385	0%	-354	0%
	8231	6,165	0	0	6,022	0	0	0	6,022	0	6,022	6,300	-278	96%	-143	98%
		322	0	769	1,001	0	0	769	232	0	1,001	1,000	1	100%	679	311%
		104	50	640	640	0	50	590	0	0	640	600	40	107%	536	615%
	8232	2,414	0	0	0	0	0	0	0	0	0	2,425	-2,425	0%	-2,414	0%
		925	0	938	938	0	0	938	0	0	938	1,000	-63	94%	13	101%
		0	110	110	110	0	110	0	0	0	110	100	10	110%	110	
		1,500	420	697	1,270	0	420	277	573	0	1,270	1,322	-52	96%	-230	85%
		6,299	0	2,818	3,911	0	0	2,818	1,093	0	3,911	7,000	-3,089	56%	-2,388	62%
		2,950	1,217	1,944	2,987	0	1,217	727	1,043	0	2,987	3,000	-13	100%	37	101%
		0	0	0	0	0	0	0	0	0	0	0	0		0	
	8111e	1,302	0	62	1,338	0	0	62	1,276	0	1,338	804	534	166%	36	103%
		0	0	0	0	0	0	0	0	0	0	0	0		0	
		0	0	0	0	0	0	0	0	0	0	0	0		0	
TOTAL OPERATING EXPENSE		118,546	35,233	73,411	94,211	0	35,233	38,179	20,800	0	94,211	114,377	-20,166	82%	-24,335	79%

CALIFORNIA ALPINE CLUB
Consolidated
INCOME STATEMENT

 Current Quarter: **3** ← Enter Current Quarter on each sheet

Account Number	TOTAL FYE 3/31/15	YTD 6/30/2015	YTD 9/30/2015	YTD ##### 3/31/2016	YTD 3/31/2016	Qtr Ended ##### 9/30/2015	Qtr Ended 12/31/2015	Qtr Ended 3/31/2016	TOTAL FYE 3/31/16	Budget FYE 3/31/16	Actual vs. Budget (\$)	Actual vs. Budget (%)	Current Yr vs. LY (\$)	Current Yr vs. LY (%)
NET OPERATING INCOME	62,090	7,821	12,087	21,450	0	7,821	4,266	9,363	21,450	65,923	-44,473	33%	-40,640	35%
OTHER INCOME	1,777	405	822	1,250	0	405	417	427	1,250	2,100	-850	60%	-528	70%
Dividend Income	0	0	0	0	0	0	0	0	0	0	0			
American Century	1,698	390	791	1,206	0	390	401	415	1,206	2,000	-794	60%	-492	71%
Interest Received	80	15	32	44	0	15	16	12	44	100	-56	44%	-36	55%
	0	0	0	0	0	0	0	0	0	0	0		0	
OTHER EXPENSE	0	0	0	0	0	0	0	0	0	0	0		0	
NET INCOME (LOSS)	63,867	8,226	12,909	22,700	0	8,226	4,683	9,791	22,700	68,023	-45,323	33%	-41,167	36%
IMPROVEMENTS:														
Echo Summit Lodge	44,407	0	8,676	8,676	0	0	8,676	0	8,676	19,700	-11,024	44%	-35,731	20%
Alpine Lodge	951	789	2,589	4,799	0	789	1,800	2,210	4,799	21,000	-16,201	23%	3,848	504%
TOTAL IMPROVEMENTS	45,359	789	11,265	13,475	0	789	10,476	2,210	13,475	40,700	-27,225	33%	-31,884	30%
TOTAL INCOME (LOSS)	18,508	7,437	1,644	9,225	0	7,437	-5,793	7,581	9,225	27,323	-18,098	34%	-9,284	50%
TRANSFERS IN/(OUT)														
Dues Allocation - Alpine Lodge	0	0	-12,407	-360	0	0	-12,407	12,047	-360	0	-360		-360	
Dues Allocation - Echo Lodge	0	0	-9,305	0	0	0	-9,305	9,305	0	0	0		0	
Usage Fee - CAC to Alpine Lodge	0	0	0	0	0	0	0	0	0	0	0		0	
Grant Transfer to Alpine Lodge	0	0	0	0	0	0	0	0	0	0	0		0	
Grant Transfer to Echo Lodge	0	0	0	0	0	0	0	0	0	0	0		0	
Loan - Alpine to Echo	0	0	0	0	0	0	0	0	0	0	0		0	
Loan - Echo to Alpine	0	0	0	0	0	0	0	0	0	0	0		0	
Loan - CAC to Echo	0	0	0	0	0	0	0	0	0	0	0		0	
Loan - CAC to Alpine	0	0	0	0	0	0	0	0	0	0	0		0	
Total Transfers	0	0	-21,712	-360	0	0	-21,712	21,352	-360	0	-360		-360	
EXPENSE DETAIL:														
Improvements														
TOTAL Improvements	45,359	789	11,265	13,475	0	789	10,476	2,210	13,475	40,700	0	33%	0	30%
Insurance														
Commercial	13,180	13,680	19,126	13,680	0	13,680	5,446	0	19,126	13,115	6,011	146%	5,946	145%
D&O Liability	1,100	1,100	1,100	1,100	0	1,100	0	0	1,100	1,100	0	100%	0	100%
Member Accident	367	987	987	987	0	987	0	0	987	987	0	100%	620	269%
Umbrella Liability	1,603	1,646	1,646	1,646	0	1,646	0	0	1,646	1,646	0	100%	43	103%
TOTAL Insurance	16,250	17,413	22,859	17,413	0	17,413	5,446	0	22,859	16,848	6,011	136%	6,609	141%
Utilities														
Internet/Web/Telephone	15,804	866	9,046	10,271	0	866	8,180	1,224	10,271	11,523	-1,252	89%	-5,534	65%
Electricity	8221	5,561	2,317	4,225	0	1,618	699	1,908	4,225	5,662	-1,437	75%	-1,336	76%
Propane	8223	4,021	737	3,201	0	737	1,056	1,408	3,201	4,135	-934	77%	-820	80%
Heat	0	0	0	0	0	0	0	0	0	0	0		0	
TOTAL Utilities	26,128	3,477	14,232	18,360	0	3,477	10,755	4,796	19,028	22,367	-3,623	85%	-7,689	73%
Supplies														
Pantry Food	8112a	1,626	320	684	1,108	0	320	364	424	1,108	-803	58%	-518	68%
Housekeeping	8113b	2,396	788	1,437	2,247	0	788	649	810	2,247	-479	82%	-149	94%
Kitchen	8113a	995	699	1,330	1,561	0	699	631	231	1,561	433	138%	566	157%
First Aid	8113c	148	0	0	0	0	0	0	0	150	-150	0%	-148	0%
Other		1,104	132	1,533	1,571	0	132	1,401	38	1,571	975	161%	467	142%
Wood		950	0	0	0	0	0	0	0	900	-900		-950	
TOTAL Supplies	7,219	1,939	4,984	6,486	0	1,939	3,044	1,503	6,486	7,790	-1,304	83%	-733	90%
Office Expense														
Bank Charges	8111a	27	3	3	3	0	3	0	0	3	-72	4%	-24	11%
Office Supplies & Postage	8111b,c	828	279	539	905	0	279	260	366	905	230	134%	77	109%
Printing/Copying	8111d	230	96	96	96	0	96	0	0	96	-86	53%	-134	42%
P.O. Box		266	0	0	0	0	0	0	0	250	-250	0%	-266	0%
Other		149	42	59	266	0	42	17	207	140	126	190%	117	179%

CALIFORNIA ALPINE CLUB

Consolidated

INCOME STATEMENT

Current Quarter: 3 ← Enter Current Quarter on each sheet

TOTAL Office Expense

Account Number	TOTAL FYE 3/31/15	YTD 6/30/2015	YTD 9/30/2015	YTD ##### 3/31/2016	YTD 3/31/2016	Qtr Ended ##### 9/30/2015	Qtr Ended 9/30/2015	Qtr Ended 12/31/2015	Qtr Ended 3/31/2016	TOTAL FYE 3/31/16	Budget FYE 3/31/16	Actual vs. Budget (\$)	Actual vs. udget (%)	Current Yr vs. LY (\$)	Current Yr vs. LY (%)
	1,500	420	697	1,270	0	420	277	573	0	1,270	1,322	-52	96%	-230	85%

Notes:

- 1 Entries are required for Improvements detail but optional for Expense detail; if no Expense detail is desired, simply enter the total in a single account for that Expense.
- 2 Budget data is required only for Totals items and optional for individual line items.
- 3 Total Transfers should be zero at the Consolidated level.
- 4 Improvement descriptions will be relevant only at the individual entity level; Consolidated level can sum Total only.

ECHO SUMMIT LODGE REPORT
CAC BOARD OF DIRECTORS' MEETING – JANUARY 23, 2016

- Rates were increased effective January 1, 2016, for Spontaneous Rentals and Private Events by \$2 per night to \$20 per night for Fri-Sun nights, and \$15 per night Mon-Thurs nights. A notice was sent to the CAC e-mail distribution and will also be published in February Trails. With the increased rates, we have also changed our policy to include use of the Echo Lodge pantry and housekeeping inventory supplies in the daily rates.
- With El Nino Echo Lodge has been blessed with a lot of snow for the first time in 3 years. It is wonderful that so many CAC members and guests will have the opportunity to enjoy the winter season at the lodge.
- The next Echo Trustee Meeting will be Tuesday, February 9, 2016, 5:30 pm, by teleconference.

Finance Committee Report

BoD Meeting January 23, 2016

Financial Activity

Bill Mayers, prepared a comprehensive Treasurer's report in addition to the Consolidated financial report for the third quarter, including the UBI report.

Financial Health

Financials continue to be stable.

Future Actions Items for Finance Committee

1. Brainstorm Records Retention.

Submitted by Finance Committee:

John Lillich, Carroll Pearson, Cindy Toran, Tom Coleman, Mike Vaggione, Bill Mayers, Richard Thornton, and Carl Duisberg

UBI Calculations	Full Year FY 2010	Full Year FY 2011	Full Year FY 2012	Full Year FY 2013	Full Year FY 2014	9 Months FY 2014	9 Months FY 2015	Difference 2015-2014	See Comments
Non-Taxable Revenue									
Donations	8,663	10,100	54,713	5,342	8,358	7,708	13,181	5,473	
Alpine	6,008	2,301	756	840	426	410	1,224	814	
Echo	700	5,414	2,577	2,753	1,142	1,128	687	(441)	
CAC	1,955	2,385	51,380	1,749	6,790	6,170	11,270	5,100	See Comments
Program Services	158,609	127,241	141,923	129,347	148,269	93,739	94,107	368	
Alpine	27,233	22,240	16,788	21,620	30,156	19,179	22,510	3,331	
Echo	84,881	66,409	76,312	64,977	67,468	46,575	52,017	5,442	See Comments
CAC	46,495	38,592	48,823	42,750	50,645	27,985	19,580	-8,405	See Comments
Other Income	865	658	2,061	653	164	164	1,240	1,076	
TOTAL Non - Taxable Revenue	168,137	137,999	198,697	135,342	156,791	101,611	108,528	6,917	
UBI Revenue	26,582	31,930	30,609	18,596	25,621	22,059	8,383	-13,676	
Alpine - Non-member Income	11,954	17,089	17,014	15,147	23,114	20,165	5,963	-14,202	
Echo - Non-member Income	1,008	2,744	1,703	0	0	0	500	500	
Alpine - Apartment Rental	8,640	8,640	8,640	720	0	0	0	0	See Comments
CAC - Membership Fees	530	780	860	795	730	540	670	130	
Investment Income	4,450	2,677	2,392	1,934	1,777	1,354	1,250	-104	
Total Alpine Club Revenue	194,719	169,929	229,306	153,938	182,412	123,670	116,911	-6,759	
UBI Percentage (15% Rule)									
UBI Revenue	12,962	19,833	18,717	15,147	23,114	20,165	6,463	-13,702	
Alpine - Non-member Income	11,954	17,089	17,014	15,147	23,114	20,165	5,963	-14,202	
Echo - Non-member Income	1,008	2,744	1,703	0	0	0	500	500	
Total Alpine Club Revenue	194,719	169,929	229,306	153,938	182,412	123,670	116,911	-6,759	
UBI Percentage (15% Rule)	6.7%	11.7%	8.2%	9.8%	12.7%	16.3%	5.5%	3.6%	
UBI Percentage (35% Rule)									
UBI Revenue	26,582	31,930	30,609	18,596	25,621	22,059	8,383	-13,676	
Alpine - Non-member Income	11,954	17,089	17,014	15,147	23,114	20,165	5,963	-14,202	
Echo - Non-member Income	1,008	2,744	1,703	0	0	0	500	500	
Alpine - Apartment Rental	8,640	8,640	8,640	720	0	0	0	0	
CAC - Membership Fees	530	780	860	795	730	540	670	130	
Investment Income	4,450	2,677	2,392	1,934	1,777	1,354	1,250	-104	
Total Alpine Club Revenue	194,719	169,929	229,306	153,938	182,412	123,670	116,911	-6,759	
UBI Percentage (35% Rule)	13.7%	18.8%	13.3%	12.1%	14.0%	17.8%	7.2%	3.8%	

Prepared by: Bill Mayers 1/15/2016

CAC OUTINGS COMMITTEE REPORT

January 2016

In August 2015, Bob Hanson led a basecamp trip to the Sierras, during which he encouraged the participants to form a new CAC Outings Committee, as Carlos Miranda needed to step down as Outings Chairperson. All agreed and began discussions of various programs that might interest the membership.

Ruth Tretbar and Renee Hamilton volunteered to co-chair the committee. Committee members include Bob Hanson, Julie Batsel, Bonnie Blackaller, Mary Cahill, Dianne Klemmic, Mary Larkin-Berlinski, Stefan Berlinski, Jan Lockie, Vicki Olds, Hubie and Roxy Schaefer, Ann Schubert, Tom Swaine, and Ricia Wise.

The goal is to create outings that would interest the various demographics of our club, with programs that range from family outings and weekend getaways to longer and more challenging adventures. Following are trips currently planned for 2016. The committee member taking the lead on each activity is listed in parentheses. Each outing may have a second committee member helping with logistics or acting as on-site host.

- April 22-26: Car camp at Sunset State Beach with kayaking in the slough, and hiking at Wilder Ranch and Soberanes Ridge (Mary Berlinski organizer). This is a great time for wildflowers and catching a glimpse of whales on their way back north. Details confirmed and will be published in February Trails.
- May 25-30: Car-camp and day hikes in Sequoia National Park/Kings Canyon area (Mary Berlinski organizer). Mary has already spoken to the rangers who confirmed the last week of May campgrounds should be snow-free. Details confirmed and will be published in February Trails.
- Spring: Weekend canoe/kayak trip on the Russian River (Ruth Tretbar organizer). Arnold Champagne has agreed to be onsite leader. Once we know how El Nino will effect river levels, we can confirm a date.
- August 10-14: Base-camp mule trip to Sabrina Lake during the Perseid meteor shower, which peaks August 13 (Julie Batsel and Mary Berlinski co-leaders). This will be a 5-day hiking/camping trip, with gear brought in by mules. Confirmations and deposits in process. Details will be published in March Trails.
- November 11-15 (tentative): Point Reyes hiking trip with a stay at the Point Reyes Youth Hostel (Vicki Olds organizer). Our plan is to reserve their new bunkhouse addition (sleeps 20). Opportunities to explore Abbots Lagoon, the Lighthouse, Drakes Bay Estero, McClure's Beach and the Tule Elk Reserve. Breakfast and bag lunch provided, dinner free to try various area restaurants or use Hostel kitchen facilities for individual/small group meals. Cost and reservation information to come in the March Trails.

- Early December: A weekend in Monterey to enjoy “Christmas in the Adobes,” an annual event that benefits the Monterey State Historic Park children’s educational programs (Ruth Tretbar, Tom Swaine co-organizers). The 2016 dates have just been published. Reservations are in progress and details will be published in the March Trails.

The committee is interested in hearing from club members what they would like to see among the outings offered by the California Alpine Club. The article for the February Trails will invite members to contact Renee Hamilton (renee@fallbrook.net) with their wish lists of outings they would like to see in the Trails calendar.

We would also like to invite members to volunteer to lead trips to locales they know and love. Other opportunities might include inviting members to volunteer their expertise for a themed outing. For instance, a member with an astronomy background could lead a camping trip with a nightly discussion and “tour” of the constellations. Outings Committee members will be available to help with the logistics of reservations, payments, etc.

Possibilities abound. Stay tuned!